

Northern Management Services, Inc.

Michael Maffei
9606 Entiat River RD
Entiat, WA. 98822

RE: SlipGuard

July 26, 2007

Dear Michael:

I'm writing to inform you about our experience with your product. As you are aware I am Maintenance Manager for the Federal Building in Wenatchee. The building houses several US Government agencies as well as the Postal Service. There are numerous visitors to the building both on foot and via motor vehicle.

Last winter I had the pleasure of using your product and the results were as follows:

- *The product was easily applied via a spreader.
- *It was applied over an ice surface including stairs, walkways, driveways and parking lots.
- *The product adhered right to the ice and remained there despite the amount of traffic.
- *We had no tort claims for slip and falls after applying your product. Previously we had about 3 per year.
- *The product also, after the winter absorbed the oils and diesel from the pavement and parking areas.
- *The product was only reapplied after a snowfall.
- *The product after season blew off into the gardens and rewarded the trees and plants with vitality well beyond normal.

Thank you for the product and we will be requesting more for next season.

Sincerely,



Gary Thompson